

Our solution shops hotel bookings daily to provide peace of mind to travellers and travel managers that the rate booked at a hotel is the lowest available rate – either at the same hotel or a nearby hotel at the same quality or better. As lower rates are found, notification can be sent to the traveller for approval or automatically rebooked.

THE CHALLENGE

Corporations need a way to lower hotel costs while increasing compliance to a preferred hotel programme. It's challenging in an environment of ever increasing hotel average daily rates.

THE TRIPBAM SOLUTION

There's an easier way to shop for better rates at hotels. TRIPBAM provides corporations with a way to lower hotel costs, improve compliance to a negotiated hotel programme and increase hotel attachment rates. Avoid RFPs and sign long term deals that are monitored by TRIPBAM.



RESULTS FOR COMPANIES



After searching over 1,000,000 bookings across multiple corporations, you should expect:

NEXT LEVEL

Through dynamic rate auditing, we identify weak and strong negotiated hotel rates, LRA issues and benchmark rates by property, etc.

40% SAVINGS

When using hotel "clusters", savings is found over 40% of the time and the average savings are over £93 per booking.

100% CAPTURE

100% of hotel bookings captured and monitored

UP COMPLIANCE

Increased compliance – as lower rates become available, travellers will be directed to cheaper, in-policy alternatives.